



Concord Fax Online: Professional Services

Professional services account for a large part of the US economy, generating about \$600 billion in annual revenue for 600,000 individual firms. Most professional firms are small to mid-market businesses, and demand for their services are driven heavily by overall economic growth and by **corporate profits**.

As in the case of many industries, professional services are challenged with revenue growth, increasing industry-specific government and/or state regulations and cost containment. The latter is especially true as many firms operate with large fixed costs. Other challenges include facilitating communications among the firms' widely distributed workforces -- employees that span different locations, time zones, mobile devices and operating systems - and managing the vast amount of information and documentation.

Concord offers a new approach for traditional fax communications which reduces costs while guaranteeing the highest standards of service in terms of reliability (uptime), speed, capacity and security. Additionally, Concord's communications are fully compliant with industry regulations. Its IP fax solutions improve the bottom line by eliminating all capital expenditures associated with faxing equipment and reduces fax expenses to a nominal operational cost.

Concord represents a logical choice for the industry's needs and a smart choice for the industry's bottom line.



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Concord's award winning fax services date back more than 15 years. Since then, Concord has retained a leadership position due to its proprietary technologies which deliver Internet IP fax capabilities with unparalleled reliability, security and speed.

What sets Concord apart is revolutionary network architecture which provides real-time failover for both inbound and outbound communications. Real-time failover for inbound communications, a product of significant capital investment, represents a technological breakthrough for the IP fax industry and is unique to Concord. Most IP fax providers and in-house solutions only offer outbound failover, making their networks less reliable. Concord customers enjoy the unique advantage of a robust network which is built for reliability and speed.

Security has always been a priority for Concord as well as its customers. For this reason, all communications to and from Concord's fully-secured data centers can be encrypted, guaranteeing secure communications which meet the most stringent requirements.

By the same token, Concord's network architecture is flexible enough to accommodate internal corporate policies (features such as specific fax cover pages or file formats) or to ensure compliance with internal and external industry requirements. Concord's secure fax delivery system is fully compliant with the Sarbanes-Oxley (SOX) Act and is a value-added solution for delivering contracts, promissory notes, invoices, receipts, orders, vouchers and any other documents specific to each industry. Concord understands the needs of the professional services industry and is positioned to meet the current and future demands of this sector.

Key Benefits

- Reliable uptime for all inbound and outbound communications
- Efficient processing of information (less time, less resources)
- On demand scalability provides fax capacity whenever it is needed
- Satisfy compliance requirements for secure delivery, confirmation and reporting
- Reduce administrative cost and overhead
- Integrates seamlessly with existing applications
- Real-time proof of delivery reports

Contact your Concord Account Manager today to learn how Concord can help you save money and improve operations.